

St. MARTIN'S ENGINEERING COLLEGE

Dhulapally, Secunderabad – 500100

DEPARTMENT OF TRAINING & PLACEMENTS

CIRCULAR

Date: 15-05-2019.

We are happy to inform you that Training and placement Cell hosting **Multiplier IT Solutions India PVT Ltd** Pool-Campus recruitment drive for B.E/B.Tech (All Branches) 2019 batch, on 24th May 2019.

About Us: Multiplier Solutions is a leading healthcare analytics and AI firm funded by Norwest Venture Partners (leading silicon valley investor) and led by IIM, IIT, and BITS Pilani talent and focused on new technologies of data analytics, machine learning, cloud, big data for the fast growing healthcare domain.

Multiplier has an AI based product that uses large datasets to predict patient disease. Our customers include 10 of top healthcare companies in India and abroad.

For more details please visit: Multipliersolutions.com

Name of the Company: **Multiplier IT Solutions India PVT Ltd**

Date of Drive & Reporting Time: 24th May 2019 (Friday).

Venue: Central Placement Office, 2nd Floor, Dr.APJ Abdul Kalam Block, SMEC.

Job Position-1: Data Scientist Statistician and ML model developer

CTC: 3.00 LPA to 3.5 LPA

Mandatory requirements:

1. Graduate with very good communication skills can apply
2. Candidate should have a graduation degree with >70%

Opportunity: key role in growing company provides extensive work environment on big data, analytics.

Location : Hyderabad.

Industry Type: Software & Consulting

Job Description / Responsibilities: · He / She will be a key member of Advanced Analytics team and will be responsible for working closely with top brands in India to help develop statistical models to predict patient disease, engage with customers.

- Work on refining and rolling out models, ad-hoc delivery, and crack codes for data tables, schemas, and structures in panel data warehouse.
- He / She will get to work on both developments happening in the data management world and custom studies that answer clients business questions.
- Role involves working under dynamic, challenging conditions demanding multi-tasking. Also involves working with multiple points of contact and stakeholders, other analysts on the team and guiding them with the usage of right kind of technique/tool/process, as required.
- This involves work with top clients at senior management positions to consult them on using analytics to improve their business performance
- Strong project management skills and high levels of attention to detail.

Job Position-2: Software Application Developer

Salary Range: Salary Range: INR 2,40,000/- to 2,75,000/- permanent position

(18 month service agreement, additional performance incentives)

- There will be 3months internship during which stipend will be paid to selected candidate. Subsequently the payroll will be processed as per offer letter
- Stipend: INR 7,000 per month

Please note we are only looking for students who are willing to take up the job offer. So students who have already got placed **are not eligible**.

Other Benefits: Very good learning directly working with CEOs of top hospitals

- Get to work on product development, SQL Server, CRM, Business analytics development projects
- Also get exposure to consulting skills (Facebook, Google, LinkedIn), website development, SEO etc.

Functional Area: Software Application Development and Technology Consulting

Mandatory Skills: This particular profile needs extremely good communication skills (verbal and written) to interact with potential customers.

- **Job Description / Responsibilities: Overview:**

- He / She will be a key member of Developers team and will be responsible for working closely with top brands in India to help in developing software products to engage with customers.
- Should have knowledge on Core PHP (Must)
Object oriented programming using PHP (Preferred if they have).
HTML (Must)
Javascript (Must)
Database design and development
MySQL (Must) - Should have idea about writing sql queries, joins, optimization etc.
- Role involves working under dynamic, challenging conditions demanding multi-tasking. Also involves working with multiple points of contact and stakeholders, other analysts on the team and guiding them with the usage of right kind of technique/tool/process, as required.
- This involves work with top clients at senior management positions to consult them on using analytics to improve their business performance Strong project management skills and high levels of attention to detail.
- **Mandatory requirements:**
- Graduate with very good communication skills can apply
- Candidate should have a graduation degree with >70%

Opportunity: key role in growing company provides extensive work environment on software Development

Job Position-3: Web Designer

Salary Range: Salary Range: INR 2,20,000/- to 2,70,000/- permanent position

(18 month service agreement, additional performance incentives)

- There will be 3months internship during which stipend will be paid to selected candidate. Subsequently the payroll will be processed as per offer letter
- Stipend: INR 7,000 per month

Please note we are only looking for students who are willing to take up the job offer. So students who have already got placed **are not eligible**.

Other Benefits: Very good learning directly working with CEOs of top hospitals

- Get to work on product development, SQL Server, CRM, Business analytics development projects
- Also get exposure to consulting skills (Facebook, Google, LinkedIn), website development, SEO etc.

Functional Area: Web Designer

Mandatory Skills: This particular profile needs extremely good communication skills (verbal and written) to interact with potential customers.

- **Job Description / Responsibilities:**

- **Overview:**
- He / She will be a key member of Developers team and will be responsible for working closely with top brands in India to help in developing software products to engage with customers.
- Should have knowledge on Core PHP (Must)
Object oriented programming using PHP (Preferred if they have).
Good at Photoshopy
- 3D designing.

- HTML (Must)
Javascript (Must)
Database design and development
MySQL (Must) - Should have idea about writing sql queries, joins, optimization etc.
- Role involves working under dynamic, challenging conditions demanding multi-tasking. Also involves working with multiple points of contact and stakeholders, other analysts on the team and guiding them with the usage of right kind of technique/tool/process, as required.
- This involves work with top clients at senior management positions to consult them on using analytics to improve their business performance Strong project management skills and high levels of attention to detail.
- **Mandatory requirements:**
- Graduate with very good communication skills can apply
- Candidate should have a graduation degree with >70%

Opportunity: key role in growing company provides extensive work environment on software Development

Job Position-4: Business Consultant & Digital Marketer/Campaign Management Executive

Salary: 2,30,000/- to 2,60,000/- **permanent position**

- Internship Duration: Three months from joining date will be considered as internship during which a stipend of Rs. 7000 per month will be paid. After completion of two month of internship the salary package will be applicable.
- The internship duration will be considered as part of the bond duration. Any unexpected delay in joining date of the associate will extend the internship and bond end date accordingly.

Job Description: A career in business consulting and digital marketing offers one of the most challenging opportunities in the industry. **Get the opportunity to work directly with CEOs of 100- 500 crore turnover companies advising them on business consulting.**

We are working with some of the leading healthcare and other institutions in India advising them on strategy and execution of marketing and software development.

We are looking for people who want to work in exciting jobs and can handle complex situations. This job gives an excellent exposure to all aspects of software application development and business consulting.

The candidate will get training and hands-on experience of **live projects** in digital marketing and **business consulting** domain for:

- Consulting related to social media and analytics
- Google analytics and ad-word management
- Fb analytics and ad-word management
- Calls follow up to understand customer behaviour
- Search Engine Optimization
- Business development and account management
- Creating performance reports/ dashboards for review by senior management

The candidate will also get training and exposure of **live projects in application deployment, requirements gathering and related business analytics works** for:

- Website & database maintenance (adding, deleting pages, increasing speed of loading etc.)
- PHP & HTML programming
- WordPress Development
- Our proprietary Customer Relationship Management & SMS Campaign product
- Cloud based technologies
- Data analytics
- Domain Hosting for websites etc.

Eligibility: Branches: All specializations including EEE, ECE, Mechanical, Civil, IT and CSE.

- Compulsory >70% throughout in 10th, 12th, Graduation is mandatory
- We would prefer candidates staying close to Gachibowli, Hyderabad (in hostel/ with relatives)
- Good communication, comprehension and management skills
- Candidates are expected to bring :

Required Documents for the process: Their updated CVs

- 1 Xerox of ID proof and
- Xerox of mark sheets of 10th, 12th and Graduation (we do full verification)

Job Position-5: Client Relationship associate & Technical Support Executive.

Job Description:

Greet Customers in a courteous, friendly, and professional manner using agreed upon procedures.

Clarify Customer requirements; probe for and confirm understanding of requirements.

Support Customers Healthcare and Technology vertical.

Troubleshoot Customer issues related to service or product

Excellent with Tele-calling, soft skills, customer interaction.

Good at Basic Computer knowledge Ms Word and excel

Should know Tamil and English Compulsory.

Should be fluent in Tamil

Only general shifts(10:00 AM to 7:30 PM) no night shifts

Key Skills:

Customer Focus, Customer Service, Data Entry Skills, Listening, Phone Skills, Verbal Communication, Building Relationships, People Skills, Problem Solving, Multi-tasking, Voice process, Tamil and English speaking

CTC:

INR: 1,80,000 to 2,50,000 LPA

Eligibility:

Candidate should fall in between 18 years to 28 years

Any Graduate is eligible

Should have good command on English

Interview Rounds

- Elimination Criterion >70% throughout in 10th, 12th, Graduation
- 1st round: Communication interview, Communication test - written
- 2nd round: Group discussion
- 3rd round: Technical Interview
- 4th round: HR round

Service Agreement:

As part of the job description please note that there is an 18 months service agreement with the company from date of joining as permanent employee

· The service agreement is also applicable during the internship duration since this is an internship cum job offer opportunity.

· It requires the candidate to do a Bank Guarantee of Rs. 70,000 with the company. As per terms of the Bank Guarantee, the candidate will deposit Rs. 70,000 in her/her bank account and enter into a legal understanding with the company. This amount does not need to be submitted to the company.

· There is a financial penalty of Rs. 70,000 on breaking the service agreement during internship period or within 18 months of joining as permanent employees. The bank guarantee can be claimed by the company if the associate leaves the company before 18 months duration.

· Also, he/she needs to submit documents in the custody of the company.

· Fulfilling the service agreement is essential for being offered the position **Selection**

Process: For registration: [Click here and apply before 17th May 2019.](#)

CC to: The Chairman & Executive Director

TPO

Director - CR

Principal